

**NEW HAMPSHIRE LOTTERY® COMMISSION**  
**14 INTEGRA DRIVE, CONCORD, NEW HAMPSHIRE 03301**  
**MINUTES OF COMMISSION MEETING**  
**APRIL 13, 2012 1:00 P. M.**

**PRESENT:**

Debra Douglas, Chairman  
Paul J. Holloway, Commissioner  
Doug Scamman, Commissioner  
Charles McIntyre, Executive Director  
Diane Campbell, Administrative Assistant  
Maura McCann, Programs Information Officer  
Georges Roy, Administrator III  
Irene Nadeau, On-line Games Manager  
Kassie Strong, Chief Accountant  
Len Mannino, Security Director  
Jim Bouley, Dennehy & Bouley  
John Papile, Intralot  
Terry Patterson, Intralot

Chairman Douglas convened the Commission meeting at 1:11 p.m.

**1. ACCEPTANCE AND SIGNING OF PREVIOUS MINUTES:**

Commissioner Holloway made a motion, seconded by Commissioner Scamman, to approve the March 29, 2012 commission meeting minutes. So voted, unanimous.

**2. COMMISSION APPROVAL OF FINAL PROPOSAL FOR SW 700 RULES FOR EMPLOYEE RECOGNITION PROGRAM:**

Commissioner Holloway made a motion, seconded by Commissioner Scamman, to approve the final proposal for the Sw 700 Rules for Employee Recognition Program. So voted, unanimous.

**3. APPROVAL OF INSTANT TICKET RFP SELECTION:**

Director McIntyre stated that the RFP (Request for Proposal) Committee consisting of Robert Preston, Maura McCann, Cindi Murphy and himself, had reviewed the proposals received for the instant ticket contract from three vendors, GTECH, Pollard Banknote, and Scientific Games. Director McIntyre stated it was the committee's recommendation that the Commission award the instant ticket contract to Scientific Games, International, based on highest technical scoring and lowest bid. Commissioner Holloway made a motion, seconded by Commissioner Scamman, to approve Scientific Games as the selected vendor, for the instant ticket contract services with the NH Lottery. So voted, unanimous.

**4. APPROVAL OF ADVERTISING RFP SELECTION:**

Commissioner Holloway made a motion, seconded by Commissioner Scamman, to enter into negotiations with Griffin, York and Krause (GYK) for the purpose of selecting GYK as the New Hampshire Lottery's representative for the next advertising contract. So voted, unanimous.

**5. OTHER BUSINESS:**

An update was provided by Terry Patterson of Intralot on a proposed launch of keno in Vermont this fall. Mr. Patterson stated Vermont's financial forecast was that keno would generate an estimated \$2 million net revenue to their state for the first year. Director McIntyre brought the commission up to date on legislative bills pertaining to keno in New Hampshire and games of poker and charitable gaming. Director McIntyre provided a larger estimate for net revenue to Education if keno passes in New Hampshire. Chairman Douglas requested that Director McIntyre notify the legislative sponsors of the bills of the anticipated keno launch in Vermont.

**6. NEXT MEETING:**

Chairman Douglas made a motion, seconded by Commissioner Scamman, to schedule the next Commission meeting for May 22, 2012 at 9:30 a.m. So voted, unanimous.

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Debra Douglas, Chairman

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Paul J. Holloway, Commissioner

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Doug Scamman, Commissioner